

“ The whole process from evaluating the product and discussions with StarWind technical staff to final purchase was straightforward, helpful and in no way did I ever feel forced to purchasing the product. This is the first class product and company. ”

**Robert Marshall, IT Systems Manager, Prior Pursglove College**



### About the Company

**Prior Pursglove College** is a thriving Sixth Form College located in the delightful market town of Guisborough, North Yorkshire. The college has a long history of providing an excellent educational experience for all its students. It has a strong reputation for high standards, outstanding facilities and a real commitment to helping the students, as individuals, to be as successful as possible.

The college specializes in full time courses for the 16-19 age group providing a very wide range of Advanced and Intermediate level courses which can be taken in any combination. The college also offers an extensive range of adult education and leisure courses. The results regularly achieved by students place the college among the top performing colleges in the country.

[www.pursglove.ac.uk](http://www.pursglove.ac.uk)

### Industry

Education

### Key challenges

Needed a cost-effective, scalable, robust, easy to manage and fully compatible with Microsoft Windows server 2008 R2 storage solution with High Availability

### Solution

StarWind Virtual SAN, Unlimited

### Business Benefits

Cost-effective, scalable HA SAN solution enhances data and applications availability and reduces TCO significantly

## INTENDED OUTCOME

The Prior Pursglove College needed a high availability storage solution to support the already existing Hyper-V virtual network environment. The solution had to be cost-effective, robust, scalable, easy to manage and fully compatible with Microsoft Windows server 2008 R2 as its host platform.

## CHALLENGE

The challenge of Robert Marshall, IT Systems Manager at Prior Pursglove College, was to evaluate the existing high availability storage and identify an alternative technology that would meet the requirements of his organization.

## ESTABLISHED PRACTICE

The existing storage was time consuming, complex to manage and expensive to upgrade. It was a dedicated SAN solution using a proprietary hardware platform and management interface.

## SOLUTION

Robert Marshall evaluated several technologies that Prior Pursglove College could possibly use. After lengthy and thorough testing the **StarWind Virtual SAN** solution was selected. *“All specified criteria were met with the help of StarWind software”, said Mr. Marshall. “The overall process of installation and configuration was clear and the storage we built is easy to manage and maintain.”*

## CONCLUSIONS

Using the StarWind solution Microsoft Windows 2008 R2 server was turned into a cost-effective, robust, scalable and easy to manage storage. From that moment on the highly qualified college IT team could support their users in the best possible way.