



# The Westone Manor Hotel gets a smooth operation of its IT infrastructure with continuous HA thanks to StarWind Virtual SAN (VSAN)



## About the Company

**The Westone Manor Hotel** is an SMB hotel located in Northampton, United Kingdom, and suitable for the business or leisure traveler.

## Company Profile

Hospitality

## Contact Person

**Ritesh Sookun,**  
Company Representative

## Problem

The hotel needed a shared storage solution to create a failover cluster.

## Solution

With StarWind VSAN, the hotel built a two-node failover cluster, achieved continuous high availability without additional hardware cost, and got new opportunities for business development.

## Problem

Before StarWind Virtual SAN (VSAN) deployment **the Westone Manor Hotel** had one Hyper-V server with regular backups. Applications running on virtual machines (VMs) are critical to the hotel as they allow taking card payments, starting a point-of-sale

(POS) server, launching remote desktop applications, and more. Being open 24/7, the hotel needed constant high availability (HA) of these applications. However, in the event of a server failure or power outage, HA could not be guaranteed with the existing IT infrastructure. Server failure would automatically lead to application shutdown and loss of revenue. Troubleshooting could take days while the hotel wasted valuable time and resources needed for small business development. In the current circumstances, the organization could not buy SAN equipment because of too high a price for SMB. After doing some research and reading reviews, the hotel decided that a VSAN might be the exact solution to their problem. After using a trial evaluation product key, the Westone Manor Hotel went ahead with StarWind.

## Solution

The Westone Manor Hotel has chosen **StarWind VSAN** as it proved to be the most affordable solution for SMB. StarWind allowed the organization to create a failover cluster providing continuous HA. Now if one server goes down due to a hardware failure, the second server automatically takes over. VSAN has become a key element in the hotel's IT infrastructure to ensure its 24/7 uptime. It met all the requirements of the organization without additional hardware costs. Now everything runs like clockwork without downtime, opening up new vistas for the hotel's development.



Looking back now, with StarWind we have saved thousands of pounds in not only avoiding having to purchase expensive SANs but also now that we are able to achieve high availability at a feasible cost, this saved us from lost revenue due to very little to no downtime at all.

**Ritesh Sookun, Company Representative**