

# Siemens Postal, Parcel & Airport Logistics Private Limited reduces hardware footprint and decreases IT costs significantly with **StarWind**

## SIEMENS

### About the Company

**Siemens Postal, Parcel & Airport Logistics Private Limited** provides logistics-related solutions.

The company offers solutions for postal, parcel, airport baggage and cargo handling for seamlessly integrated delivery processes. Currently, Siemens Postal, Parcel & Airport Logistics Private Limited operates in more than 60 countries all over the world and collaborates with such customers as international airports, major postal and parcel delivery services.

### Company Profile

Solutions provider for postal, parcel and airport logistics

### Contact Person

**Srinivas Kouda**,  
Company's Representative

### Problem

Before StarWind VSAN implementation, Siemens Postal, Parcel & Airport Logistics Private Limited used physical SAN. This solution was extremely expensive for the company.

### Solution

Parcel & Airport Logistics Private Limited have chosen StarWind Virtual SAN to reduce IT TCO. It fully satisfied company's expectations and was cost efficient. Also, StarWind support provided prompt solutions to any issues.

## Problem

### Siemens Postal, Parcel & Airport Logistics Private Limited

deploys SAN to provide top-quality solutions for their customers. Before StarWind VSAN implementation, the company used physical SAN which was very expensive. So, it needed to find an alternative solution that would give the same result at less cost.

## Solution

To optimize IT TCO, Siemens Postal, Parcel & Airport Logistics Private Limited decided to switch to **StarWind Virtual SAN**. What's more, considering successful company's experience with StarWind in Mumbai airport, they also took this implementation for another similar project.

Overall, **Siemens Postal Parcel & Airport Logistics Private Limited** was completely satisfied with **StarWind Virtual SAN** deployment. Besides, StarWind support was fantastic to provide immediate resolution whenever any issues arose.



We are satisfied with StarWind. The support is really fantastic. Whenever any issue arises, the response is very prompt, and solution is immediate.

**Srinivas Kouda**, Company's Representative