

Lipman Insurance Administrators achieved business continuity and IT infrastructure optimization with **StarWind Virtual SAN**



About the Company

Founded in 1976, **Lipman Insurance Administrators (LIA)** is an American company which specializes in employee benefits administration. It manages the daily needs of active and retired Taft Hartley Plan benefits for Union participants and their dependents. LIA provides benefits administration including adjudication of medical, vision, dental, prescription, and disability claims. The company also works with the COBRA, Medicare and associated accounting and customer service. Currently, 85% of claims LIA processes each month are received electronically that requires a highly available IT environment.

Company Profile

Employee Benefits Administration

Contact Person

Christopher Vlach,
Systems Manager

Problem

The company had problems with cluttered IT infrastructure, expensive hardware maintenance and data redundancy assurance.

Solution

With StarWind VSAN, the company ensured the required data redundancy, reduced pieces of hardware used, and achieved cost reduction.

Problem

Before StarWind Virtual SAN deployment, **LIA** had a mixed Windows/Unix environment with dedicated servers and clusters of servers for each business application with Hyper-V on top. Such infrastructure provided for multitude of hardware items, expensive support contracts, as well as additional expenses for space, cooling, and UPS power supplies with very little data redundancy. The situation was aggravated by an inefficient and expensive disaster recovery plan. What do we have in the end? A single synonymic series to describe the IT-infrastructure: time-consuming, inefficient, costly, problematic, and complicated. For companies like **LIA** that work with a huge volume of sensitive customer data, ensuring high data availability is critical. Any failures and downtime in such complex IT infrastructures entail not only data loss but also reputational risks.

Solution

LIA has chosen **StarWind VSAN** because it could provide the required data redundancy and reduce hardware without breaking the company's budget. Being hardware agnostic, StarWind VSAN allowed the company to build a fault-tolerant storage architecture using SSD's and off the shelf chassis. What kind of infrastructure did we get using StarWind? Here is the answer: high-performing, high-functional, fault-tolerant, highly available, reliable, and easy to use. **StarWind VSAN** is a unique opportunity for the active use of new technologies and the consolidation of data infrastructure without making huge investments. It provides simplicity of product upgrades, and the administration system becomes as easy as one-two-three. All that is needed for ensuring your business continuity is StarWind VSAN.



With StarWind, every upgrade has been done in place seamlessly, and provides new features and simpler administration...exactly what our business needs! StarWind far exceeds our expectations and requirements.

Christopher Vlach, Systems Manager