

# RealTime Services prevents revenue loss by creating a hyperconverged infrastructure and improving system uptime with **StarWind HCI Appliance (HCA)**



## RealTime

### About the company

RealTime Services, Inc., a US-based company founded in 1993, provides accounting, bookkeeping, and related auditing services to SMBs and ROBOs. It gives small to medium staffing organizations the ability to operate without having to hire separate payroll, invoicing, accounting, and IT professionals.

### Industry

Finance

### Geo

USA

### Solution

StarWind HCI Appliance (HCA)

*"Resilient storage. Ability to migrate across hosts. Fast disk speed. Thanks to StarWind, everything is working splendidly."*

**Jeff Sabotin**, IT Director

## Challenge

Before deploying StarWind HCI Appliance (HCA), RealTime Services relied on rented VMware servers from a hosting company that lacked cluster storage. The company couldn't own the hardware, making upgrades difficult due to the hosting company's insistence on contract extensions. The infrastructure also suffered from slow disk copy speeds, causing performance bottlenecks. Migrating virtual machines (VMs) for host upgrades was a convoluted process due to reliance on local SSD storage. Moreover, there were concerns that the local SSD storage's performance was compromised, possibly due to controller-related issues.

## Solution

RealTime Services opted for StarWind HCI Appliance, which provided resilient storage, simplified VM migrations across hosts, and delivered faster disk speeds. StarWind addressed the ownership issue by providing full control of the infrastructure and eliminating the need for extended contracts. It also enhanced data resilience and flexibility. With the StarWind solution, RealTime Services saves about \$1,500 per month, not worrying about its data availability and not taking a lease on additional servers. The company plans to continue with StarWind for at least five years and anticipates an upgrade to include more SSDs in the next 2-4 years.