

# Herman's Supply Company reduces IT operational costs by deploying a hyperconverged infrastructure around StarWind HCI Appliance (HCA)



## About the company

Herman's Supply Company is a family-owned distributor of roofing materials and accessories, established in 1969 and operating across Ontario, Canada, and New York, USA. The company supplies contractors, lumberyards, and large retail partners, including Home Depot, and maintains an extensive logistics network.

## Industry

Construction

## Location

North America (United States)

## Solution

StarWind HCI Appliance (HCA)

*"The infrastructure powered by StarWind HCI Appliance is great and very easy to manage. Everything is done centrally through the vSphere interface, and we can easily make adjustments as needed."*

**Norm Dashwood, IT Manager**

## Challenge

Before implementing StarWind HCI Appliance (HCA), Herman's Supply Company operated a fully physical, rack-based infrastructure with standalone servers and dedicated failover counterparts across multiple sites. This architecture resulted in inefficient resource utilization, high power and cooling demands, and operational complexity due to hardware-centric management. Scaling required procurement, installation, and configuration of additional physical servers, increasing both CAPEX and deployment time.

The company needed a hyperconverged platform to consolidate compute and storage, reduce hardware dependency, enable rapid VM provisioning, and simplify centralized management while maintaining high availability (HA) and performance.

## Solution

Herman's Supply Company chose StarWind HCI Appliance to implement a two-node hyperconverged cluster with integrated storage virtualization and HA. The solution eliminated the need for dedicated SAN hardware while optimizing resource utilization and reducing infrastructure footprint. Management is centralized via VMware vSphere, enabling streamlined operations and rapid VM lifecycle management.

The environment delivers consistent performance for mission-critical workloads and supports seamless scalability. Additionally, 24/7 StarWind ProActive Premium Support ensures continuous system health monitoring and rapid issue resolution.