

Green Contracting ensures constant uptime during critical project phases by building a hyperconverged IT infrastructure with **StarWind HCI Appliance (HCA)**



About the company

Green Contracting Company, Inc. is a heavy industrial and mechanical contractor that operates across the Baltimore-Washington area and serves clients ranging from small private manufacturers to large public corporations.

Industry

Construction

Location

North America (United States)

Solution

StarWind HCI Appliance (HCA)

"StarWind HCI Appliance works perfectly. I'm 100% satisfied. What is most important is how I, as a customer, am treated after the purchase. This is where StarWind really shines!"

IT Manager

Challenge

Before implementing StarWind HCI Appliance (HCA), Green Contracting was running its core workloads on a Dell VxRail cluster with ESXi. Over time, the environment started to show serious performance issues. Applications became slower, and storage latency increased. The platform no longer met the company's needs. When the hardware vendor proposed a replacement, the offer was another VxRail cluster with a high price tag and limited flexibility. The cost was difficult to justify, and the company did not want to stay locked into one vendor.

The company needed a solution that would deliver better performance and more storage.

Solution

Green Contracting chose StarWind HCI Appliance because it allowed the company to move to hyperconvergence and deliver immediate improvements. Performance increased, storage capacity grew, and overall costs dropped compared to the proposed VxRail replacement. The StarWind Support Team provided clear guidance and fast assistance.

Today, the infrastructure works perfectly and meets all business requirements. The company is fully satisfied with the outcome. Green Contracting is considering plans to migrate from ESXi to Proxmox in 2028 and to refresh the hardware in line with its 5-7 year lifecycle. StarWind is now seen not just as a technology provider but as a long-term partner.