

Hyperconvergence for SMB & ROBO

Medical Billing Resources, Inc. (MBR) does a technology refresh moving to hyperconvergence with StarWind Virtual SAN (VSAN)



About the Company

Medical Billing Resources,

Inc. (MBR) is an American medical billing services provider based in Michigan. The company specializes in outsourced medical billing, certified coding, and practice management services to office-based medical practices.

Company Profile

Financial Services

Contact Person

Bob Breitman, CIO

Problem

The company tried to replace an out-of-date physical SAN and upgrade its IT infrastructure to Windows Server 2019.

Solution

Thanks to StarWind, the company creates a highly available Hyper-V environment and gets rid of an end-of-life SAN.

Problem

Prior to using **StarWind Virtual SAN (VSAN)**, MBR was running Dell EqualLogic SAN and VMware vSphere Hypervisor. The existing SAN was out-of-date and didn't allow the company to upgrade its IT infrastructure to Windows Server 2019. In order to do a technology refresh and unleash all the IT infrastructure potential, MBR was looking for a shared storage solution reasonably priced. Word of mouth and friends' recommendations led the company to StarWind.

Solution

MBR's choice fell on **StarWind VSAN** as it was the only solution on the virtualization market affording ground for upgrading the company's IT infrastructure to Windows Server 2019 and replacing the end-of-life SAN at no extra cost. StarWind provided the option to upgrade some of the network adapters to 10GB instead of using bonded 1GB connectors and create a highly available Hyper-V environment. MBR was also very pleased with the help of the StarWind support team. StarWind VSAN has become a perfect match for the company's IT infrastructure allowing to save over \$10k.



StarWind was the most economical solution versus buying a new SAN appliance. With StarWind, everything runs beautifully.

Bob Breitman, CIO