

CollectionCenter, Inc. cuts its overall project costs in half by creating a hyperconverged infrastructure around **StarWind HCI Appliance (HCA)**



CollectionCenter, Inc.
A Frost-Arnett Company

About the Company

CollectionCenter, Inc. is a US collection agency with nearly 100 years of experience that offers a full range of accounts receivables management services for companies in various fields, such as healthcare, finance, retail, etc.

Industry

Accounts Receivable Management Services

Location

North America (United States)

Solution

StarWind HCI Appliance (HCA)

"We tried, tested, researched, and priced 4 other Hyperconverged and clustering solutions and StarWind's features and pricing stood out as the best option for our company's needs."

Jason Urban,
IT Infrastructure Manager

Challenge

Before deploying StarWind HCI Appliance (HCA), CollectionCenter, Inc. grappled with aging hardware and multiple versions of single-node hypervisors, including Citrix, VMware, and Microsoft Hyper-V. The existing infrastructure lacked redundancy, with no seamless solution due to cost constraints and the need for additional physical hosts for other hyperconverged high-availability (HA) cluster offerings.

After evaluating alternatives like Microsoft Storage Spaces Direct (S2D), HPE SimpliVity, Dell EMC VxRail Appliance, and legacy BYO clusters, StarWind stood out in features and pricing.

Solution

CollectionCenter, Inc. has chosen StarWind HCI Appliance because it facilitated the migration to a consolidated hyperconverged Hyper-V cluster, eliminating legacy hardware and hypervisors while enhancing redundancy. This shift allowed the company to bring some systems back in-house, leading to substantial cost savings. StarWind ProActive Premium Support, which notified the company of any issues promptly, ensured a seamless transition and continuous performance.

The overall project costs were nearly halved compared to other vendors, providing substantial savings. Ongoing benefits include reduced downtime and the ability to migrate resources out of the cloud, contributing to sustained financial advantages.