

# CollectionCenter, Inc. received the truly redundant and cost-efficient hyperconverged cluster solution with **StarWind**



## About the Company

**CollectionCenter, Inc.** is a US company based in the Rocky Mountain region that offers a full range of accounts receivables management services. The company with nearly 100 years of experience acts as a full-service collection agency cooperating with companies in various fields, namely healthcare, finance, retail, education, the public sector, and others. Working daily with a huge array of client financial data, the company needs a solution that will ensure the safety and reliability of this data.

## Company Profile

Accounts Receivable Management Services

## Contact Person

**Jason Urban**, IT Infrastructure Manager

## Problem

The company required a hyperconverged solution at an affordable price to achieve high availability (HA) and fault tolerance (FT) of its IT infrastructure.

## Solution

With StarWind HCA, the company created a single hyperconverged High Availability (HA) Hyper-V cluster with additional redundancy, got rid of outdated hardware, and minimized downtime.

## Problem

Before implementing **StarWind HyperConverged Appliance (HCA)**, **CollectionCenter, Inc.** had an IT infrastructure with multiple single hosts and different versions of hypervisors from Citrix, VMware, and Microsoft. Critical problems were associated with aging hardware and the lack of redundancy. **CollectionCenter, Inc.** decided to move to hyperconvergence and tested such hyperconverged and clustering solutions as Microsoft Storage Spaces Direct (S2D), HPE SimpliVity, Dell EMC VxRail Appliance, and legacy BYO. But none of these solutions met the company's requirements in terms of price and technical parameters requiring the purchase of additional physical hosts for their hyperconverged High Availability (HA) cluster offerings.

## Solution

**CollectionCenter, Inc.** has chosen **StarWind HCA** because it was the only truly redundant and cost-efficient 2-node hyperconverged cluster solution. StarWind HCA allowed creating a single hyperconverged HA Hyper-V cluster with additional redundancy that works flawlessly. The company got rid of outdated hardware and numerous hypervisors, finding simplicity and minimalism in use and maintenance. But more importantly, with StarWind HCA **CollectionCenter, Inc.** received reliability, safety, and constant protection of customer data. By incorporating StarWind HCA into its IT infrastructure, the company has almost halved overall equipment costs. By minimizing downtime and acquiring the ability of migration to the cloud, **CollectionCenter, Inc.** also saves on monthly expenses. Thus, StarWind HCA provided the company with reliability and benefits for the years ahead.



We tried, tested, researched, and priced 4 other Hyperconverged and clustering solutions and StarWind's features and pricing stood out as the best option for our company's needs.

**Jason Urban**, IT Infrastructure Manager