CanPay Software Inc. reduces its IT operational expenses (OpEx) by replacing aging SANs with StarWind HCI Appliance (HCA)

**Problem**

Before StarWind HCI Appliance (HCA) deployment, CanPay Software Inc. had two Dell hosts with two EqualLogic SANs and a VMware hypervisor on top. The company’s hardware needed a refresh since storage and hardware maintenance added extra expenses each year. Replacing with a similar setup would be costly and would not eliminate the fact that storage was not redundant, provoking a single point of failure (SPOF). So, CanPay Software investigated other solutions that would not be expensive for small businesses and provide the opportunity to move to hyperconvergence. In particular, the company explored the Scale Computing solution, but it was still 50% more expensive than offerings from StarWind. Besides, Scale required a completely different set of technology than the company was using.

**Solution**

StarWind provided CanPay Software with a single turnkey hyperconverged platform, eliminating the necessity to dedicate a server room for a bloated hardware footprint and solve a SPOF issue. Now the company has a 2x1U server configuration instead of 2x1U plus 2x2U SANs that saves it maintenance costs and affords ground for business development. Thanks to StarWind HCA, CanPay Software has a much faster and quieter environment, and there are no issues so far.

“StarWind provided greatly upgraded all-flash hardware. With StarWind, we would save money.”

*Curtis Scammell, Director*