

# Accu-Tec saves over \$80,000 on improving its core business with StarWind HyperConverged Appliance (HCA)



## About the Company

**Accu-tec** is an American contract packaging company based in Kentucky and specialized in the design, assembly, and custom packaging for the foodservice and beverage industry. It also operates as a third-party logistics (3PL) provider.

## Company Profile

Logistics & Supply Chain

## Contact Person

**Daniel Googe,**  
Director of Information  
Technology

## Problem

The company sought for hyperconvergence to cut high maintenance costs and achieve redundancy.

## Solution

With StarWind HCA, the company accomplished full-redundancy goals with no extra costs and not being vendor locked and obtained 24/7 proactive support eliminating glitches before they appear.

## Problem

Before introducing **StarWind HyperConverged Appliance (HCA)** into its IT infrastructure, **Accu-Tec** had an ESXi cluster with physical Xiotech SAN storage. High acquisition and maintenance costs of a standalone SAN were prohibitive for the company's IT budget. Also, to achieve full redundancy **Accu-Tec** needed to have two SANs. One more issue was connected with support for the physical SAN seriously lacking from an unstable manufacturer. As an SMB company, it was critical to have a robust and easy-to-maintain solution allowing Accu-Tec to focus on improving its operations.

## Solution

**Accu-Tec** has chosen **StarWind HCA** as it allowed the company to accomplish the same full-redundancy goals without standalone SANs and with no extra costs. The unique pricing and management/ maintenance structure of **StarWind HCA** has given the company a single point of contact for all maintenance and management. With **StarWind**, **Accu-Tec** migrated from ESXi to Hyper-V cutting license costs at the same time. Now the company has a reliable and simple-to-use solution, and proactive monitoring and always-available support help to focus on improving its operations. **Accu-Tec** estimates a saving of \$80,000 over the course of the five-year lifecycle of the **StarWind HCA** deployment.

The **StarWind** hyperconverged cluster has worked flawlessly for the two years in service so far with no unexpected outages. It has significantly reduced IT costs while decreasing hardware and realizing cost savings in electricity and precious rack space. With StarWind, Accu-Tec concentrates not on support and maintenance issues but on improving its core business. With all of StarWind's strengths in mind, the deployment of Virtual Tape Library (VTL) is on the company's radar for this year that further strengthens its data protection posture of the StarWind cluster.



StarWind was the most cost-effective, lowest maintenance, and hands-free solution available.

**Daniel Googe, Director of Information Technology**