

# StarWind cruises to the Voice-over-IP business to ensure the next generation of company's services



*" Since we implemented StarWind iSCSI SAN, we have found it easy to deploy, update, and maintain a service that is highly available from end to end. We know that we are protected against unexpected failures, and that StarWind support is there for us if any difficulties arise. "*

- Neal Coffey, VoicePulse System Administrator.

**INDUSTRY:**

Communications, Voice-over-IP services

**ORGANIZATION:**

VoicePulse

**WEB:**

[www.voicepulse.com](http://www.voicepulse.com)



**THE CHALLENGE:**

To deploy a storage solution that was proven to work with both Microsoft Hyper-V and VMware vSphere.

**ENVIRONMENT:**

Hyper-V and ESX environments

**THE SOLUTION:**

StarWind iSCSI SAN

## About the Organization:

Since 2003, we at VoicePulse have made our mission to provide a Voice-over-IP (VoIP) service that delivers an affordable, feature-rich alternative to the local phone company. VoicePulse for Business has surpassed its competitors in quality, support, and reliability, and has shown a commitment to support for open-source telephony products. VoicePulse Residential service offers a feature-rich phone service without surprises or hidden fees. Both services enjoy US-based phone and email support.

To ensure our infrastructure can continue to support modern features and a growing customer base, we are developing a virtualized environment to provide our next generation of services.

## Business Challenge

The VoicePulse infrastructure relies on a mix of technologies, from DNS and web servers to SQL servers and custom call routing applications, all running on a mix of Windows and Linux servers. To ensure these services continue to scale into the future, we knew we needed to virtualize, and we chose to deploy both Microsoft Hyper-V and VMware vSphere. We needed a storage solution that was proven to work well with both.

The entire infrastructure needs to be resilient against hardware and service failures. Any problem with performance or availability would be immediately noticed by our customers, from delays in calling and dialing to a possible loss of service. On an application level this redundancy is easy to provide with host-based clustering and High Availability virtualization features. However, these solutions are dependent on highly available - and high performance - shared storage.

Rather than choose a SAN built on expensive and proprietary hardware, we desired an affordable solution that our existing administrators would be comfortable supporting and maintaining. We also needed a solution with a proven track record and dedicated support.

## RESULTS:

- Creation of SAN in the mixed Hyper-V and VMware ESX environments
- High Availability of storage servers
- Elimination of downtime
- Use of standard hardware
- Affordability
- No necessity for the new knowledge to deploy and maintain the storage

## CERTIFIED BY:



## VIRTUALIZATION PLATFORM:



## Solution

StarWind iSCSI SAN solution met all of our requirements in terms of support, affordability, reliability, and performance. The StarWind support team has experience with both Hyper-V and ESX virtualization, and they were easy to work with in getting both of these environments up and running.

Since the solution is built on standard hardware and software, VoicePulse's existing administration team found it easy to deploy, configure and maintain. This also made it easy to plug into existing monitoring processes.

With performance and reliability as our top concerns, we ran our test environment through several tests to ensure StarWind iSCSI SAN would keep up. In terms of performance, we found the disks themselves were the only limit, with StarWind software providing access as quickly as the hardware would let it. Reliability was also proven, as the loss of one StarWind server went virtually unnoticed by the rest of our infrastructure, with the second server picking up seamlessly.

## The Results

Since we implemented StarWind iSCSI SAN, we have found it easy to deploy, update, and maintain a service that is highly available from end to end. We know that we are protected against unexpected failures, and that StarWind support is there for us if any difficulties arise. This gives us the confidence we need to continue the VoicePulse promise of performance and reliability to our customers.

## About StarWind Software

StarWind Software is a global leader in storage management and SAN software for small and midsize companies. StarWind's flagship product is iSCSI SAN software that turns any industry-standard Windows Server into a fault-tolerant, fail-safe iSCSI SAN. It is designed for use as networked storage and has been qualified to support VMware, Microsoft and Hyper-V environments, Linux & Unix. StarWind Software is focused on providing affordable, high availability technology which was previously only available in high-end storage products. Advanced, enterprise-class features include Automated Failover and Failback, Remote Replication across a WAN, Continuous Data Protection (CDP), Snapshots, Thin Provisioning and Virtual Tape Library management.

## ABOUT STARWIND

Since 2003, StarWind has been a pioneer in the iSCSI storage industry and has been the solution of choice for thousands of global customers in over 50 countries, from SMBs, to governments, and to Fortune 1000 clients.

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